Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

MASTER AGREEMENT #080426
CATEGORY: Airfield Runway Materials, Services, and Related Solutions
SUPPLIER: Aerogreen Solutions, LLC

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Aerogreen Solutions, LLC, 1285 Brucetown Road, P.O. Box 399, Clear Brook, VA 22624 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article I: General Terms

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

E. **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on , unless it is cancelled or extended as defined in this Agreement.

1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

F. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

G. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in 080426 ("RFP") to Participating Entities. In Scope solutions include:

Sourcewell is seeking proposals for Airfield Runway Materials, Services, and Related Solutions, to include FAA and/or DoD compliant equipment and related supplies and services for the primary purpose of airfield repair, maintenance, and related activities, including but not limited to:

a. Airfield marking materials and supplies such as paints, thermoplastics, and glass beads;
b. Liquid or solid airfield deicer, and deicing services;
c. Rubber removal agents;
d. Firefighting agents such as aqueous film-forming foam (AFFF), alcohol-resistant AFFF (AR-AFFF), fluorine-free foam (F3), alcohol-resistant fluorine-free foam (AR-F3), biobased/soy-based fluorine-free foam, Purple K and Halotron;
e. Transition-related services used by airfields and other agencies such as risk assessment, planning, engineering, consulting, design, implementation, legacy AFFF/AR-AFFF removal and foam system cleanout, PFAS-containing material handling, storage, transportation, disposal and/or destruction, environmental remediation, system modification, testing, compliance documentation, and certification support.

Proposers may include directly related equipment, accessories, and services to the extent that they are complementary to the primary solutions being proposed.

H. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

I. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

J. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

K. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

L. **Open Market.** Supplier's open market pricing process is included within its Proposal.

M. **Supplier Representations:**

1. **Compliance**. Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

2. **Licenses**. As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

3. **Supplier Warrants**. Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

N. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

O. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

P. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**

1. Sourcewell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcewell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.
    - All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
    - All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
    - All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
    - None of the references should be interpreted as reference to Sourcewell; and
    - None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

Article II:
Sourcewell and Supplier Obligations

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

A. **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:

- Identify the applicable Sourcewell Agreement number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:

- Maintenance and management of this Agreement;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

S. **Grant of License.**

1. **During the term of this Agreement:**

    a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

3. Use; Quality Control.

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

T. **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

U. **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during **the** performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - $1,500,000 each occurrence Bodily Injury and Property Damage
    - $1,500,000 Personal and Advertising Injury
    - $2,000,000 aggregate for products liability-completed operations
    - $2,000,000 general aggregate

2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article III:
Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.

C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	Aerogreen Solutions, LLC
Signed by: Jeremy Schwartz C0FD2A139D06489...	Signed by: Bhavik Patel 2A6C523FB0514BF...
By: _____	By: _____
Jeremy Schwartz	Bob Patel
Title: Chief Procurement Officer	Title: President
Date: 10/28/2026 | 2:42 PM CDT	Date: 10/28/2026 | 12:47 PM CDT

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

ATTACHMENT 1

PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. **Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).**
When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. **Copeland "Anit-Kickback" Act.**

1. **Supplier**. The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.

2. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

3. **Breach**. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. **Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).**

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

2. **Violation; liability for unpaid wages; liquidated damages**. In the event **of any violation of the** clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of $27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages**. The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5).
Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. **Rights To Inventions Made Under a Contract or Agreement.**
If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. **Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).**
Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. **Debarment And Suspension (Executive Orders 12549 And 12689).**
A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).**
Suppliers who apply or bid for an award of more than $100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding $100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements
The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Supplier,_____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

_____

Signature of Supplier's Authorized Official

_____

Name and Title of Supplier's Authorized Official

_____

Date

H. **Record Retention Requirements.**
To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. **Energy Policy And Conservation Act Compliance.**
To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. **Buy American Provisions Compliance.**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. **Access to Records (2 C.F.R. § 200.336).**
Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. **Procurement of Recovered Materials (2 C.F.R. § 200.322).**
A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **Federal Seal(s), Logos, And Flags.**
The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. **No Obligation** by **Federal Government.**
The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

O. **Program Fraud and False or Fraudulent Statements or Related Acts.**
The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **Federal Debt.**
The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments**.**

Q. **Conflicts Of Interest.**
The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. **U.S. Executive Order 13224.**
The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. **Prohibition On Certain Telecommunications** a**nd Video Surveillance Services** o**r Equipment.**
To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. **Domestic Preferences** f**or Procurements.**
To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. **Build America, Buy America Act (BABAA).**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. **Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).**

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

> "Name of Organization:
> Name of Program:
> Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):
>
> Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:
>
> - We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
>
> - We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance

- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and

- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity."

W. **Additional FEMA Recommended Provisions:**

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.

ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:

(a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

(b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

(c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or

(d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

i. This clause does not prohibit Suppliers from providing—

(a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

ii. By necessary implication and regulation, the prohibitions also do not apply to:

(a) Covered telecommunications equipment or services that:

(1) Are not used as a substantial or essential component of any system; and

(2) Are not used as critical technology of any system.

(b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

reporting the information.

ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:

(a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass- through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

d. **Copyright and Data Rights.**
License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**
Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

RFP 080426 - Airfield Runway Materials, Services, and Related Solutions

Vendor Details

Company Name:	Aerogreen Solutions, LLC
Does your company conduct business under any other name? If yes, please state:	Aerogreen, Aerogreen Solutions
Address:	1285 Brucetown Road Clear Brook, VA 22624
Contact:	Adam Martinelli
Email:	adam.martinelli@aerogreen.us
Phone:	404-509-4347
Fax:	540-450-8375
HST#:	42-4425814

Submission Details

Created On:	Thursday July 23, 2026 13:38:14
Submitted On:	Monday August 03, 2026 15:31:38
Submitted By:	Adam Martinelli
Email:	adam.martinelli@aerogreen.us
Transaction #:	0c49a183-86db-4c10-afd7-56b9b3fcd46b
Submitter's IP Address:	2601:18d:8b80:fca0:1d3d:666b:b862:9fc9

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond “N/A” if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer’s corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	Aerogreen Solutions, LLC	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	Aerogreen Solutions, LLC will be the sole Responsible Supplier and will retain responsibility for all products, pricing, quotations, order acceptance, manufacturing, fulfillment, warranties, Sourcewell reporting, and overall contract performance. No subsidiary, DBA, or affiliated entity is presently proposed as a co-responsible supplier. AEROGREEN® is AeroGreen Solutions, LLC’s product brand and is not a separate contracting entity. AeroGreen may use Sourcewell-approved authorized distributors or resellers to support selected transactions. Any authorized seller will operate under AeroGreen’s oversight, will be required to comply with the applicable Sourcewell pricing and reporting requirements, and will be identified through the authorized-seller documentation maintained with Sourcewell.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	CAGE: 6G8Q5 UEI: TNKWNFA1RKU1	*
5	Provide your NAICS code applicable to Solutions proposed.	325998	
6	Proposer Physical Address:	Aerogreen Solutions LLC 1285 Brucetown Rd,	*

		PO BOX 399 Clear Brook, VA 22624	
7	Proposer website address (or addresses):	https://aerogreen.us	*
8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer.	Bob Patel President 1285 Brucetown Road, Unit B PO BOX 399 Clear Brook, Virginia 22624-1203 Email: bob.patel@aerogreen.us Office: (540) 450-8375 Mobile: (315) 783-7256 Bob Patel is authorized to sign the Proposer’s Assurance of Compliance, execute the Master Agreement, and bind Aerogreen Solutions, LLC in connection with this proposal.	*
9	Identify the Proposer's primary contact for this proposal, include name, title, address, email address, and phone number:	Adam Martinelli Contract Manager Auburn, New Hampshire adam.martinelli@aerogreen.us 404-509-4347 Adam Martinelli will serve as the proposal administration, and contract manager. Adam will handle contract documentation, and initial communications and reporting support under Aerogreen’s direction.	*
10	Identify the Proposer’s other contacts for this proposal, if any, include name, title, address, email address, and phone number.	Dawn Bible Customer Service and Operations Aerogreen Solutions, LLC Email: dawn.bible@aerogreen.us Office: 540-450-8375 Dawn Bible will support customer service, quantity confirmation, order processing, invoicing, shipping coordination, and routine transaction communications.	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	Aerogreen is a U.S. manufacturer of specialty cleaning products with an operating history dating to 1985. From its Clear Brook, Virginia facility, the company serves aviation, military, industrial, commercial, and private-label markets. Our aviation portfolio is built around practical airfield-maintenance needs: runway rubber removal, mold and algae removal, concrete cleaning, industrial cleaning and	*

		degreasing, and paint removal. The products are designed to work with equipment airports and contractors may already own, reducing dependence on proprietary application systems. Aerogreen's business philosophy is straightforward: manufacture high-performance products, support customers directly, and make safer and environmentally preferable cleaning options practical in demanding operating environments. Aerogreen is also a nationally certified Minority Business Enterprise.	
12	Describe what specific outcomes or deliverables your company anticipates upon receiving an award from Sourcewell.	If awarded, customers will receive manufacturer-direct pricing, product support, order processing, invoicing, warranty administration, and one accountable source for contract performance. The proposed offering includes a 20% discount from published MSRP, separately quoted freight without an Aerogreen markup, additional full-truckload savings, prompt-payment terms, product documentation, and remote application guidance. Airports can use their own equipment or local contractors rather than purchase a closed application system. Aerogreen has already generated more than $1 million in government and public-sector sales. We expect a direct Sourcewell agreement to build on that demand by making OEM-controlled pricing and direct support more convenient for airports of all sizes. Existing vendor and contractor partners may continue supporting customers where their involvement adds value, while Aerogreen maintains consistent pricing, reporting, and product accountability. This structure should bring more of our airport customer base into Sourcewell and strengthen the aviation program overall.	*
13	Provide non-confidential indicators that demonstrate your organization's financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements) • Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload	Aerogreen's financial stability is supported by more than 40 years of continuous operations, domestic manufacturing and warehousing, a diversified customer base, established government business, and healthy public-sector sales. Approximately 30% of company sales are made to government entities. Aerogreen also holds GSA Multiple Award Schedule Contract 47QSMS26D002X, supports standard government payment terms, and has never filed for bankruptcy or been suspended or debarred. Aerogreen is privately held and will provide only non-confidential financial support appropriate for a public procurement record. Tax returns and personally identifiable information will not be submitted, however is readily available upon request from the Sourcewell procurement office.	*

	section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.		
14	Describe your US market share for your proposed Solutions. OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	During the past three years, Aerogreen has served approximately 75 U.S. government and public-sector customers, generated more than $1 million in related sales, and sold aviation products in more than 20 states. Aerogreen is one of three major manufacturers serving the specialized chemical runway rubber-removal market. Our products are used by more than 100 airports globally, demonstrating established demand and a strong base for growth through a direct Sourcewell agreement.	*
15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	Aerogreen currently reports zero direct Canadian government or education customers and zero direct sales to those entities. Canadian airport use is supported through contracting partners operating in three provinces, so those transactions are not invoiced directly to the public entity by Aerogreen. A direct Sourcewell agreement would create a clearer purchasing path for eligible Canadian entities while preserving the role of established contractors where their application services are needed.	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	No. AeroGreen Solutions, LLC has never filed for or been involved in a bankruptcy proceeding. AeroGreen will promptly notify Sourcewell if this response changes during the solicitation or resulting agreement term.	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years? If so, please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	No. AeroGreen Solutions, LLC has never been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in a governmental procurement program. Sourcewell will be notified if its status changes during the solicitation or resulting agreement term.	*
18	Describe any relevant industry	Recent achievements include:	*

	awards or achievements that your organization has received in the past three (3) years, including the year received.	2025: National Minority Business Enterprise Certification AeroGreen Solutions received national MBE certification through the Carolinas-Virginia Minority Supplier Development Council, an affiliate of the National Minority Supplier Development Council. Certificate CA07245 2026: General Services Administration Multiple Award Schedule Contract AeroGreen was awarded GSA MAS Contract 47QSMS26D002X, establishing a direct federal purchasing channel for the company's products. National Runway Rubber Removal Research Participation: AeroGreen was included as an industry participant in Applied Research Associates' airport runway rubber-removal best-practices research. The presentation identifies AeroGreen 4035 as a biodegradable, water-based detergent product and documents AeroGreen-related activity at Norfolk International Airport and Dallas Love Field. Continued Cooperative-Purchasing Activity: AeroGreen generated approximately $30,000 in cooperative-purchasing sales during 2025.	
19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	Government-sector sales represented approximately 30% of Aerogreen's total sales during the three most recently completed fiscal years.	*
20	What percentage of your sales were to the education sector in the past three (3) years? This and the previous line should not exceed 100%.	The education sector represented 0% of sales during the three most recent fiscal years.	*
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	Aerogreen does not currently hold a state or cooperative purchasing agreement directly in its own legal name. Aerogreen products have been sold through Hi-Lite Airfield Services' Sourcewell agreement. Aerogreen can substantiate approximately $30,000 in cooperative-purchasing sales during 2025. Because Hi-Lite processed those transactions, Aerogreen cannot independently verify every historical Aerogreen-related Sourcewell sale and will not report unsupported amounts. A direct agreement will allow future transactions to be priced, identified, supported, and reported by Aerogreen as the OEM and Responsible Supplier.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the	Aerogreen holds GSA Multiple Award Schedule Contract 47QSMS26D002X. The contract was awarded in 2026, so sales for 2023, 2024, and 2025 were $0. No sales had been	*

	sales volume for each of these contracts over the past three (3) years.	recorded under the agreement as of the proposal date. Aerogreen does not currently hold a Canadian Standing Offer or Supply Arrangement.	

Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Blue Grass Airport Lexington, KY	Justin Lamb Maintenance Supervisor	859) 425-3100 jlamb@bluegrassairport.com	*
MidAmerica St. Louis Airport St. Louis, MO	Brian Gieseking Airport Maintenance Superintendent	(618) 566-5211 brian.gieseking@flymidamerica.com	*
Dallas Love Field Dallas, TX	Ashraya Khadka Senior Administrative Specialist	(214) 670-5683 ashraya.khadka@dallas.gov	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or	Aerogreen will serve as the OEM and Responsible Supplier for the products offered under this solicitation. We will manage Sourcewell pricing, quotations, order acceptance, invoicing, product support, warranty administration, reporting, and customer service directly. This manufacturer-direct structure gives participating airports one accountable source and keeps contract pricing under OEM control. It is especially useful for smaller product-only purchases that may not fit the business model of an airfield contractor focused on larger service projects. Aerogreen will continue to support established vendors, contractors, and reseller relationships, including Hi-Lite Airfield Services and Sherwin Industries. Those partners may continue purchasing, promoting, or applying Aerogreen products under authorized commercial arrangements. A direct Sourcewell agreement is intended to simplify pricing and reporting, not eliminate productive channel relationships. Adam Martinelli will support contract administration and under Aerogreen's direction. Aerogreen retains final authority over pricing, orders, fulfillment, product claims, warranties, and customer commitments.	

	the employees of a third party?		
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested Solutions.	Aerogreen has seven direct employees and four consultants supporting sales, customer service, manufacturing, operations, quality, warehousing, administration, and business development from the Clear Brook, Virginia facility. Bob Patel, President, leads sales, quotations, public-sector relationships, and technical product support. He will provide executive oversight and final approval for pricing, product, and customer commitments. Dawn Bible manages customer service and internal order operations, including quantity confirmation, order entry, invoicing, shipping coordination, and routine transaction communications. External resources have been brought onboard to support Sourcewell administration, marketing, lead coordination, documentation, and reporting. The sales territory includes the United States and Canada. Aerogreen serves approximately 75 U.S. government and public-sector customers and supports more than 100 airports globally. We are also prepared to assist with military installation needs throughout the globe.	*
26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	No Authorized Seller is proposed at contract launch. Participating Entities will purchase directly from Aerogreen. Existing vendors, contractors, and resellers may continue normal commercial relationships, but they will not be represented as Sourcewell Authorized Sellers unless formally approved by Aerogreen and Sourcewell. Any future Authorized Seller must follow approved pricing, documentation, reporting, and customer-service requirements. Aerogreen will remain responsible for overall contract performance.	*
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	Aerogreen provides manufacturer-direct customer service and technical support throughout the United States and Canada. Bob Patel assists with product selection, quantity estimates, application methods, equipment compatibility, and troubleshooting. Dawn Bible handles order intake, invoicing, shipping coordination, order status, and routine customer-service questions. The products are designed for use with commonly available airport or contractor equipment. Customers receive current Product Data Sheets, Safety Data Sheets, application guidance, and telephone or video support. A proprietary field-service team or mandatory application service is not required. Referenced sheets have been attached as part of Aerogreen's proposal.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

28	Describe the ordering process from sales/consultation, how the order is placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles and responsibilities in the ordering process.	Participating Entities will order directly from Aerogreen through the following process: 1. The customer contacts Aerogreen with the application, product, quantity, destination, and delivery requirements. 2. Bob provides product or application guidance when needed. 3. Aerogreen issues a written Sourcewell quotation showing the contract number, product, package size, quantity, price, lead time, discounts, and separately quoted freight. 4. The customer submits a purchase order directly to Aerogreen. 5. Dawn confirms the order, coordinates product release or production, arranges shipment, and provides transaction updates. 6. Aerogreen invoices the customer and remains responsible for technical support, warranty matters, returns, and claims. Adam Martinelli may route inquiries and support contract documentation but will not accept purchase orders or invoice customers.	*
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	Normal business hours are 8:00 a.m. to 4:00 p.m. Eastern Time. Customer inquiries will generally be acknowledged within the same day and interactions recorded through CRM records for analytical follow through. Dawn Bible is the primary contact for order, invoice, shipment, and routine customer-service matters. Bob Patel provides technical support and serves as the executive escalation contact for performance questions, complaints, warranty matters, and other issues requiring manufacturer review. Availability and estimated shipment timing will be confirmed with the order. If inventory, production, or carrier conditions affect delivery, the customer will receive an updated schedule or available alternative. Aerogreen provides a one-year product warranty. Eligible non-defective returns are subject to a 25% restocking fee. Damaged or defective products will be replaced following review of the order, shipment information, and supporting documentation.	*
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	Aerogreen will serve Participating Entities throughout the United States from its Clear Brook, Virginia manufacturing and warehouse facility. Products will ship in the approved package sizes shown on the Sourcewell price list using parcel, less-than-truckload, or full-truckload carriers. Standard order processing is generally one to five business days, with normal delivery in approximately three to	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

		14 days, subject to availability, destination, and carrier conditions. Freight will be quoted separately and passed through without an Aerogreen markup.	
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	Aerogreen will serve Alaska, Hawaii, Puerto Rico, and other eligible U.S. territories. Sourcewell product pricing will apply, while freight and destination-specific costs will be quoted separately. Longer transit times and additional carrier charges may apply for ocean or air freight, remote delivery, limited-access service, appointment delivery, or inter-island transportation. Known costs will be disclosed before order acceptance.	
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	Aerogreen can supply Sourcewell Participating Entities and contracting partners in Canada. Our products are already used through contracting partners serving airport applications in three provinces. Canadian quotations will identify product pricing, freight, and known cross-border costs. Duties, taxes, tariffs, customs brokerage, and other destination-specific charges are excluded from the published product price. The customer or contracting partner will generally coordinate customs clearance and importer-of-record responsibilities. Aerogreen will provide available product, shipping, and safety documentation needed to support the transaction.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	None. Aerogreen does not exclude any state, province, or eligible U.S. territory from service. Remote, northern, island, or limited-access destinations may have longer transit times, carrier limitations, customs requirements, or additional transportation costs. These conditions affect delivery terms, not our willingness to serve the location.	*
34	Identify any account type or Participating Entity type from the RFP that will not have full access to the requested Solutions if an agreement is awarded, along with the reason(s) why.	Aerogreen does not intend to exclude any eligible Sourcewell Participating Entity type from access to the resulting agreement. Approved products, Sourcewell not-to-exceed pricing, product documentation, ordering support, and manufacturer technical assistance will be available to eligible federal, state, provincial, territorial, municipal, county, airport-authority, military, tribal, educational, nonprofit, and other public-sector entities. Access to a particular product may be affected by intended use, transportation requirements, delivery location, or applicable law, but Aerogreen will not restrict contract access based solely on the customer's eligible entity classification.	*
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Eligible nonprofit organizations will receive the same approved products, Sourcewell pricing, discounts, documentation, and customer-service standards offered to other Participating Entities. No nonprofit surcharge will apply.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	Aerogreen will actively market the agreement through direct customer outreach, digital advertising, email campaigns, industry publications, trade shows, economic-development partnerships, and international trade missions. Following award, we will work to immediately return onboarding documents to assist in the launch of our Sourcewell landing page and generate customized buyer guides based on already available Sourcewell documentation. We will update quote templates and sales materials, announce the contract to existing airport customers, and explain how eligible entities can purchase directly from the OEM. Sourcewell messaging will also be incorporated into relevant LinkedIn content, Google Ads, Airport Improvement magazine advertising, airport snow-maintenance events, SWIFT, and ACI-related activities. Aerogreen already serves approximately 75 public-sector customers. The launch plan will use that established market presence to introduce more airport customers to Sourcewell, including small and midsized airports that need product-only purchases.	*
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	A Sourcewell logo and dedicated contract number will be incorporated in to Aerogreens website upon approval. We will provide contract information, approved products, purchasing guidance, technical documents, and direct quotation and support contacts to be listed on our Sourcewell landing page. Aerogreen will use its website, LinkedIn, Google Ads, email campaigns, digital brochures, product photography, application content, and before-and-after examples to reach airport maintenance, operations, facilities, engineering, and procurement audiences. Performance will be measured through website activity, advertising engagement, email response, document downloads, inquiries, quotations, and resulting sales opportunities. Aerogreens marketing representatives will incorporate Sourcewell in to its regular quarterly marketing planning to ensure that upon award, marketing and sales are working in conjunction to assist in launching and activating Aerogreens Sourcewell contract.	*
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	Aerogreen views Sourcewell as both a cooperative-procurement partner and an important educational resource for Participating Entities. Sourcewell's role is to provide an established and competitively solicited purchasing pathway, help eligible entities understand how to access the resulting contract, and work with Aerogreen to communicate the availability and value of the awarded solutions. Aerogreen will work with its assigned Sourcewell representative on	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

		contract onboarding, the joint marketing plan, approved branding, product and pricing updates, contract-use guidance, and periodic performance reviews. Sourcewell will be integrated into our normal sales process. Eligible customers will receive the contract number, approved pricing, and clear purchasing instructions in applicable quotations and transaction documents. We will use Sourcewell trademarks and contract references only as authorized and will maintain current company, product, pricing, and contact information throughout the contract term.	
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training, incentives) into your sales process.	AeroGreen will use a phased contract-activation process following award. Initial onboarding and preparation: AeroGreen will complete Sourcewell onboarding, confirm its designated contract contacts, coordinate the joint marketing plan, develop its Sourcewell landing page, prepare a contract buyer guide, and update relevant quotation and aviation-product materials with the approved contract information. Contract launch: Aerogreen will issue an initial award announcement through its website and LinkedIn presence and will communicate the contract's availability directly to appropriate airport customers and qualified public-entity prospects. Communications will explain that eligible entities can purchase Aerogreen's awarded products directly from the manufacturer under Sourcewell pricing. Sales integration: Sourcewell eligibility and contract availability will become part of Aerogreen's normal discussions with airport operations, maintenance, facilities, and procurement contacts. Qualified inquiries will be directed to Aerogreen's designated representative for product selection, technical information, quotations, and ordering support. Ongoing activation: Aerogreen will periodically publish Sourcewell-specific product and application information, follow up on qualified contract inquiries, participate in Sourcewell onboarding and performance-review activities, and coordinate appropriate updates to products, pricing, and supporting contract materials. We will monitor contract inquiries, quotations, participating entities reached, completed transactions, customer issues, and product demand to evaluate contract performance and identify opportunities for improvement.	
40	Are your Solutions available through an e-Procurement or e-Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational	Aerogreen will use a direct electronic ordering process centered on written quotations and customer purchase orders. Participating Entities may request quotations, submit electronic purchase orders, receive acknowledgments and invoices, obtain technical documents, and receive shipment communications electronically. The Sourcewell webpage will provide purchasing guidance and direct quotation access.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

	customers have successfully utilized them.	Aerogreen does not currently offer a proprietary e-commerce storefront or punchout catalog. Entity-specific e-procurement requirements will be reviewed individually to determine whether they can be supported.	

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods, and any costs that apply.	Though the offered products do not require formal operator certification, proprietary machinery, or mandatory paid training, Aerogreen will provide Participating Entities with no-cost remote product orientation and application guidance for products purchased under the Sourcewell agreement. Available support will include: - Product-selection assistance; - Written application instructions; - Dilution and dwell-time guidance; - Equipment and application-method recommendations; - Storage and handling information; - Safety Data Sheets and product data sheets; - Telephone or video troubleshooting; and - Guidance concerning rinsing, runoff management, and post- application equipment cleaning. Submitted technical materials provide detailed application procedures for products such as 4035 Runway Rubber Removal Solution, including surface preparation, product application, dwell time, broom agitation, rinsing, and equipment washdown. On-site demonstrations or application support may be coordinated when appropriate based on customer location, project requirements, order size, personnel availability, and mutually agreed terms.	*
42	Describe any technological advances that your proposed Solutions offer.	Aerogreen combines specialized chemical-formulation technology, airport-specific application methods, and accessible digital technical resources to help Participating Entities complete airfield-maintenance work safely, efficiently, and with equipment they may already own. Aerogreen 4035 Runway Rubber Removal Solution is not simply a general-purpose detergent. Its water-soluble formulation is designed to penetrate accumulated aircraft-tire rubber, weaken the rubber's adhesion to the pavement, and emulsify or disperse the residue so it can be removed through mechanical agitation and rinsing. This product-and-process combination addresses the rubber deposit itself while supporting restoration of runway friction, traction, and skid resistance. Aerogreen's technology is intentionally equipment-compatible rather than equipment-dependent. Aerogreen 4035 can be used with applicator vehicles, airport sweepers, heavy-duty brooms, water trucks, hydro-agitation equipment, and water-blasting systems. Airports may therefore integrate the product into existing maintenance operations rather than purchase a	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

		proprietary application platform or become dependent upon a closed equipment system. Chemical-assisted brooming and lower-pressure water-blasting methods also give airports alternatives to relying solely on highly aggressive water pressure or mechanical removal. Aerogreen's aviation guidance explains that lower-pressure application can reduce equipment demands and help limit the risk of damage to pavement, runway lighting, joint materials, and older runway surfaces. This is particularly relevant because industry research identifies runway grooves, pavement fines, aged pavement, and joint sealants as vulnerable when rubber-removal operations are improperly performed. The same airport-focused design approach extends across Aerogreen's complementary products. Aerogreen 4025 Mold, Mildew and Algae Cleaner can be used with sweeper-brooms or water-blasting equipment and is designed to clean organic growth from runway surfaces and existing markings without removing the markings when properly applied. We support these products with digital Product Data Sheets, Safety Data Sheets, application procedures, dilution and dwell-time instructions, equipment recommendations, aviation brochures, and direct technical-support access. The Aerogreen website currently provides product specifications, ordering information, downloadable technical resources, and quotation access for its airfield-maintenance products. Following award, we will establish a Sourcewell-specific materials containing contract information, approved products, purchasing guidance, technical documents, and direct quotation and support contacts. Aerogreen's technological advantage is therefore not based on requiring customers to purchase proprietary machinery. It is based on combining specialized formulation science, detailed airport application protocols, existing-equipment compatibility, and direct manufacturer technical support into a flexible airfield-maintenance system.	
43	Describe any sustainability initiatives or certifications that relate to your organization and/or proposed Solutions. If applicable, describe the certification(s) for each initiative.	AeroGreen's proposed products are designed to provide high-performance airport cleaning while reducing reliance on caustic, solvent-based, flammable, or unnecessarily aggressive maintenance methods. The 4035 Runway Rubber Removal Solution is readily biodegradable, nonflammable, noncombustible, fully water-soluble, free of caustics, and compatible with oil/water separators. It is designed for use with sweepers, brooms, and water-assisted equipment and is compatible with runway lights, pavement seals, and caulking compounds when used according to instructions. Aerogreen 4025 Mold, Mildew and Algae Cleaner is biodegradable, nonflammable, noncombustible, fully water-soluble, free of caustics and solvents, and compatible with oil/water separators. It is designed to clean organic growth from airfield surfaces without removing existing markings when properly applied. The 4140 Concrete Cleaner is biodegradable, fully water-soluble, free of caustics, and compatible with oil/water separators. Its literature states that it	*

		does not contain harmful solvents, bleach, chlorine, or toxic powders. Concentrated formulations and bulk packaging options may also reduce packaging per gallon, shipment frequency, and storage requirements. Participating Entities remain responsible for evaluating site drainage, discharge requirements, containment, and applicable environmental regulations.	
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions hold.	Aerogreen's product-related testing, approvals, or certifications that include: - McDonnell Douglas CSD #1; - Boeing D6-17487, Revision P; - Boeing D6-17487, Revision R; - AMS 14435A; - AMS 1526C; and - EPA CFR 796.3100. Aerogreen will apply each testing, approval, or certification claim only to the product and formulation covered by the applicable supporting documentation. Product data sheets and Safety Data Sheets will be provided for the offered products, together with available test reports, approval letters, or certification records. AeroGreen's proposed products must be applied in accordance with their current technical instructions, safety documentation, applicable airport procedures, and relevant environmental and transportation requirements.	*
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	Aerogreen's principal competitive advantages include: Direct manufacturer pricing and accountability: Participating Entities will purchase directly from Aerogreen rather than through a required intermediary, helping control pricing, fulfillment, technical support, warranty administration, and customer service. Pavement-conscious application options: Chemical-assisted brooming and lower-pressure water-assisted methods provide alternatives to relying exclusively on highly aggressive water pressure or mechanical surface removal. Focused airfield-maintenance portfolio: Aerogreen offers runway rubber removal, mold and algae removal, concrete cleaning, degreasing, and paint or coating removal through one manufacturer. Documented environmental attributes. Offered products include biodegradable, nonflammable, noncombustible, water-soluble, and noncaustic formulations, as supported by the applicable product documentation. Together, these advantages make the offering practical for airports of all sizes and create a direct path for more Aerogreen customers to use Sourcewell.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	(•) Yes ( ) No	Aerogreen Solutions, LLC is a certified Minority Business Enterprise through the Carolinas-Virginia Minority Supplier Development Council, an affiliate of NMSDC. Certificate CA07245	*
47	Women Business Enterprise (WBE)	( ) Yes (•) No	N/A	*
48	Disabled-Owned Business Enterprise (DOBE)	( ) Yes (•) No	N/A	*
49	Veteran-Owned Business Enterprise (VBE)	( ) Yes (•) No	N/A	*
50	Service-Disabled Veteran-Owned Business (SDVOB)	( ) Yes (•) No	N/A	*
51	Small Business Enterprise (SBE)	(•) Yes ( ) No	Aerogreen is represented as a Small Business in its federal contracting and GSA records.	*
52	Small Disadvantaged Business (SDB)	( ) Yes (•) No	N/A	*
53	Women-Owned Small Business (WOSB)	( ) Yes (•) No	N/A	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	Our standard payment terms are Net 30 days from the invoice date, subject to credit approval. Aerogreen may offer a 3% prompt-payment discount when payment is received within 10 days of the invoice date.	*
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees associated with these methods.	Aerogreen accepts credit cards and government procurement or purchasing cards without an additional processing surcharge. Standard invoiced transactions are subject to the applicable Net 30 or prompt-payment terms.	

56	Describe available leasing, financing, or as-a-service options, including key features and any third-party providers or financial partners used.	Aerogreen does not propose leasing, financing, subscription, or as-a-service pricing. Products will be purchased through standard quotations, purchase orders, and invoices.	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	A standard transaction may include a Sourcewell quote, customer purchase order, order acknowledgment, bill of lading or packing documentation, shipment information, itemized invoice, Product Data Sheet, and Safety Data Sheet. The quote and invoice will identify the product, SKU, package size, quantity, contract price with visible Sourcewell discount, applicable discount, separately stated freight, purchase-order number, Sourcewell number, billing address, and delivery address. No separate customer contract is required for a routine product purchase unless the entity requires mutually acceptable supplemental terms.	*
58	Describe your pricing model AND quantify the proposed discount(s) offered. If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the ”Master Agreement Price”. B. If proposed pricing is a Percentage Discount from Catalog or Category, one of the following MUST be submitted: (1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.	Aerogreen proposes line-item, not-to-exceed pricing at a uniform 20% discount from published MSRP for the products and package sizes included in the approved price file. The price file will identify each product number, product name, package size, published MSRP, Sourcewell price, and discount. Aerogreen may offer lower transaction-specific pricing, but the approved Sourcewell price will remain the maximum product price. Freight and permitted destination-specific charges will be stated separately. The 2% Sourcewell administrative fee is incorporated into the pricing model and will not be added to the customer’s invoice as a separate surcharge.	*
59	Provide details of any quantity or volume discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	A qualifying full truckload consists of 16 totes and may include a mix of eligible Aerogreen products. Qualifying orders receive an additional 10% discount from the Sourcewell price, resulting in an effective 28% discount from MSRP, plus free standard delivery. Nonstandard accessorial, remote, cross-border, expedited, or special-handling charges remain subject to the quotation. A 3% prompt-payment discount is also available when payment	*

		is received within 10 days. Aerogreen may offer other transaction-specific pricing below the not-to-exceed price when commercially appropriate.	
60	Describe your method of facilitating non-contracted products or related services and define the associated costs/fees.	Only products and package sizes on the approved Sourcewell price list will be represented as contract items. If a customer requests an Aerogreen product not on the approved list, it will be identified as a non-contract item. Aerogreen may request that the product be added through Sourcewell's approved product-and-price-change process before representing it as a contract item.	*
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	Published Sourcewell pricing covers the applicable product and package. Unless expressly included in the quotation, pricing excludes freight, taxes, duties, tariffs, customs brokerage, import charges, expedited transportation, liftgate or appointment service, limited-access or remote delivery, special handling, and optional on-site support. The products do not require mandatory installation, commissioning, proprietary equipment, or paid operator training. Known transaction costs will be disclosed before order acceptance.	*
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	Freight for standard U.S. orders will be quoted separately based on shipment size, destination, carrier requirements, and delivery conditions. Third-party freight costs will be passed through without an Aerogreen markup. Known accessorial charges will be identified in the quotation. Standard order processing is generally one to five business days, with normal delivery in approximately three to 14 days. Qualifying 16-tote full-truckload orders receive free standard delivery, subject to the stated destination and accessorial limitations.	*
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	Sourcewell product pricing will apply to eligible orders delivered to Alaska, Hawaii, U.S. territories, Canada, and other supported destinations. Freight and destination-specific costs will be quoted separately and may include ocean or air freight, duties, taxes, tariffs, brokerage, import charges, extended-area fees, and other carrier accessorials. Canadian and international orders will generally be quoted in U.S. dollars. The customer or its contracting partner will normally serve as importer of record and coordinate customs clearance.	*
64	Describe any unique distribution, delivery, or deployment methods	Products will ship directly from Aerogreen's Clear Brook, Virginia manufacturing and warehouse facility using parcel,	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

	offered in your proposal.	less-than-truckload, or full-truckload carriers. Aerogreen will select the appropriate carrier, quote freight before order acceptance, and provide available shipment information. Because customers can use their own or locally available equipment, standard product orders do not require mobilization of a proprietary application fleet.	
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	Aerogreen will establish a dedicated Sourcewell contract identifier within its quote, order, invoicing, and accounting processes. Each Sourcewell quotation will: Identify the applicable Sourcewell contract number; Use the current Sourcewell-approved price list; Show product quantities, unit prices, freight, and other permitted charges; and Be reviewed before release to confirm that pricing does not exceed the approved Master Agreement price. Aerogreen will reconcile Sourcewell quotations, purchase orders, invoices, credits, returns, and completed transactions following the close of each calendar quarter. We will submit the required Sourcewell activity report no later than 45 calendar days after the end of each calendar quarter, including a zero-sales report when no transactions occurred during the reporting period. Aerogreen will also calculate and remit the applicable 2% Sourcewell administrative fee within the same 45-calendar-day period. Each quarterly report will include the required Participating Entity and transaction information, including the entity's name and address, Sourcewell account number, transaction description, purchase price, administrative fee applied, and invoice or revenue-recognition date. Any pricing discrepancy identified during the reconciliation will be investigated and corrected through an invoice adjustment, credit, or refund. Aerogreen will retain final authority and responsibility for pricing, reporting, administrative-fee approval and payment, customer transactions, and compliance with the Master Agreement.	*
66	Provide a list of internal metrics that will be tracked to measure the success of a resulting Agreement.	Aerogreen will monitor the performance of the resulting Sourcewell agreement using the following internal metrics: - Participating Entities contacted and engaged; - Sourcewell-qualified leads received; - Quotations issued; - Quote-to-order conversion rate; - Total contract sales; - Number of purchasing entities; - Average order value;	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

		- Repeat-purchase rate; - Sales by product, state, province, and customer type; - Order accuracy; - On-time shipment performance; - Customer inquiries and resolution time; - Pricing-compliance exceptions; - Timeliness and accuracy of quarterly Sourcewell reporting; and - Administrative-fee reconciliation and payment. Aerogreen and its Sourcewell support team will periodically review these metrics to identify opportunities for customer outreach, product education, operational improvement, and contract growth.	
67	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Aerogreen proposes a 2% administrative fee. The administrative fee is incorporated into Aerogreen's proposed Sourcewell pricing and will not be added to the Participating Entity's invoice as a separate surcharge.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	As good as or better than pricing typically offered through our existing cooperative contracts, state contracts, or agencies.	AeroGreen Solutions, LLC proposes a transparent, manufacturer-direct pricing structure based on a uniform 20% discount from published MSRP for all products and package sizes included in the submitted Aerogreen's Sourcewell Price List. The attached price file identifies the applicable product number, product description, package size, published MSRP, discount percentage, and Sourcewell Master Agreement price. The stated Sourcewell price will serve as the not-to-exceed contract price. Aerogreen may offer a lower price for an individual transaction when order quantity, delivery scheduling, or other commercial circumstances permit, but Participating Entities will not be charged more than the approved Master Agreement price. The proposed pricing applies consistently across Aerogreen’s included airfield-maintenance product offering and provides Participating Entities with direct access to manufacturer-controlled pricing. By selling directly under the resulting agreement, AeroGreen will maintain control over quotations and contract pricing rather than allowing an intermediary or distributor to establish the final customer price. Aerogreen’s 2% Sourcewell administrative fee is incorporated into the proposed pricing and will not be added to a Participating Entity’s invoice as a separate surcharge. Freight is not included in the listed product prices. Freight will be separately quoted based on shipment size, destination, carrier requirements, and requested delivery terms. Aerogreen does not customarily mark up third-party freight charges. Applicable taxes, tariffs, customs charges, brokerage fees, expedited-delivery charges, and destination-specific accessorial costs will also be separately identified when applicable. This pricing model provides Participating Entities with: - A clearly documented discount from published MSRP; - Consistent pricing across all eligible entities; - Direct manufacturer accountability; - Not-to-exceed contract prices; - Transparent treatment of freight and other excluded charges; and - The ability to receive additional transaction-specific savings below the contract ceiling when commercially appropriate. The complete 2026 Aerogreen Sourcewell Price List is included as the required supporting pricing attachment.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

#	Category or Type	Offered *	Provide a detailed description of all solutions offered.	
69	Airfield marking materials and supplies such as paints, thermoplastics, and glass beads	○ Yes ◉ No	Aerogreen does not manufacture or propose airfield paint, thermoplastic, glass beads, preformed markings, or marking-application equipment. 4025 Mold, Mildew & Algae Remover and 4180 Paint Remover provide complementary marking-maintenance capabilities and are described under Question 75.	*
70	Liquid or solid airfield deicer	○ Yes ◉ No	Aerogreen does not propose runway deicing or anti-icing chemicals.	*
71	Deicing services	○ Yes ◉ No	Aerogreen does not provide runway deicing, anti-icing, or snow-removal services.	*
72	Rubber removal agents	◉ Yes ○ No	Aerogreen offers 4035 Runway Rubber Remover, a specialized water-based product designed to soften and emulsify accumulated aircraft-tire rubber for removal through agitation and rinsing. 4035 can be used with airport sweepers, heavy-duty brooms, applicator vehicles, water trucks, hydro-agitation systems, and water-blasting equipment. This allows airports to use in-house resources or local contractors rather than a proprietary application platform. The 4035 is readily biodegradable, nonflammable, noncombustible, 100% water-soluble, free of caustics, and compatible with oil/water separators. One 55-gallon drum can clean approximately 10,000 square feet, depending on surface condition, rubber accumulation, equipment, and application method.	*
73	Firefighting agents	○ Yes ◉ No	Aerogreen does not propose AFFF, AR-AFFF, F3, AR-F3, Purple K, Halotron, or other firefighting agents.	*
74	Transition-related services	○ Yes ◉ No	Aerogreen does not propose AFFF system cleanout, PFAS handling, transportation, disposal, destruction, remediation, engineering, foam-system conversion, testing, or certification services.	
75	Please describe other Solutions not specifically mentioned in this Table 7A, that are within the scope of this RFP.	◉ Yes ○ No	In addition to Aerogreen 4035 Runway Rubber Removal Solution, Aerogreen proposes a focused group of complementary airfield cleaning, pavement-maintenance, surface-preparation, and coating-removal products. These products allow participating entities to address multiple airside and landside maintenance needs through a single manufacturer and Sourcewell agreement.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

			Aerogreen 4025 Mold, Mildew and Algae Cleaner Aerogreen 4025 is designed to remove mold, mildew, and algae from airfield surfaces and surrounding airport facilities. Potential applications include runways, taxiways, aprons, pavement markings, terminals, tarmacs, hangars, parking areas, and compatible ground-support equipment. The product may be applied using high-pressure washing equipment or airport sweeper-brooms. Aerogreen's technical materials state that 4025 removes organic growth without removing existing markings when properly used. It is intended to improve surface cleanliness, marking visibility, and maintenance conditions while reducing the recurrence of mold, mildew, and algae. Available package sizes: 5-gallon pail 55-gallon drum 275-gallon tote 330-gallon tote Aerogreen 4140 Concrete Cleaner: AeroGreen 4140 is a concentrated concrete cleaner intended for airside and landside concrete maintenance. It is formulated to remove dirt, oil, grease, fuel residue, mold, mildew, fungus, soil, and related contaminants from compatible concrete and masonry surfaces. Potential airport applications include aprons, ramps, maintenance areas, hangars, loading areas, sidewalks, garages, terminals, and industrial or support buildings. The product may be applied with a sprayer, broom, brush, or pressure washer. Aerogreen's application instructions identify a standard dilution of three parts water to one part product, subject to the condition of the surface and required cleaning strength. Available package sizes: 5-gallon pail 55-gallon drum 275-gallon tote 330-gallon tote Aerogreen 4130 High-Pressure Cleaner and Degreaser: Aerogreen 4130 is formulated for interior and exterior pressure-washing applications. It is intended to remove built-up dirt, oils, greases, fuel residue, organic contamination, and related material from compatible airport surfaces, structures, and equipment. Potential applications include hangars, maintenance facilities, support buildings, ground-support areas, walls, floors, exterior structures, equipment, and other airside or landside locations requiring pressure-	

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

			washing or degreasing. Available package sizes: 5-gallon pail 55-gallon drum 275-gallon tote 330-gallon tote Aerogreen 4180 Paint Remover Aerogreen 4180 is a paint and coating remover intended to assist with the removal of compatible paints, markings, and coatings from appropriate airport and pavement surfaces. Aerogreen's application materials describe applying the product to the painted surface, allowing approximately 15–20 minutes of dwell time, and then removing the loosened coating by scraping or pressure washing. Surface compatibility should be confirmed through a test area and the product must be used according to AeroGreen's current technical and safety instructions. Available package sizes in the proposed price list: 5-gallon pail 55-gallon drum 275-gallon tote Together, these products provide participating entities with a coordinated manufacturer-direct portfolio for runway rubber removal, organic-growth removal, concrete cleaning, degreasing, surface preparation, and compatible paint or coating removal. The proposed products are available under Aerogreen's submitted Sourcewell price list at a uniform 20% discount from published MSRP. AeroGreen will remain responsible for product selection assistance, quotations, order processing, fulfillment coordination, technical documentation, and customer support.	

Table 7B: Depth and Breadth of Offered Solutions - Industry Specific

#	Question	Response *	
75	If applicable, describe how your airfield marking materials improve runway/taxiway visibility, pavement friction, durability, and operational safety in wet, nighttime, low-	Aerogreen is not proposing marking materials, so paint durability, bead retention, marking thickness, and application performance are not applicable. 4025 Mold, Mildew & Algae Remover can clean organic growth from painted and adjacent airfield surfaces without removing existing markings when used as directed. This can improve the visibility of otherwise serviceable markings. 4180 Paint Remover supports removal of obsolete or unwanted paint before surface maintenance or selective remarking.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

	visibility, and high-traffic conditions.		
76	If applicable, describe any eco-friendly, non-corrosive, low-toxicity, or reduced-runoff solutions you offer for airfield deicing, marking removal, rubber removal, and pavement maintenance, and how these products help airfields reduce corrosion and environmental impact.	Aerogreen Solutions specializes in high-performance cleaning products designed to provide airports with environmentally preferable alternatives to more aggressive, caustic, solvent-based, or high-pressure maintenance methods. Environmental attributes vary by product. Aerogreen will support all claims with the applicable current product data sheet, Safety Data Sheet, application instructions, and available testing or certification documentation. Reduced toxicity and chemical hazard: AeroGreen 4035 Runway Rubber Removal Solution is readily biodegradable, nonflammable, noncombustible, fully water-soluble, free of caustic ingredients, and compatible with oil/water separators. The product documentation also identifies it as residue-free when properly applied and rinsed and describes it as safe for vegetation and stormwater systems when used as directed. Aerogreen 4025 Mold, Mildew and Algae Cleaner is biodegradable, nonflammable, noncombustible, fully water-soluble, free of caustics and solvents, and compatible with oil/water separators. Its documentation describes the product as suitable for airport surfaces, equipment, and stormwater systems when applied according to current instructions. AeroGreen 4140 Concrete Cleaner is biodegradable, fully water-soluble, free of caustics, and compatible with oil/water separators. Its product literature states that it does not contain harmful solvents, bleach, chlorine, or toxic powders. Protection of pavement and airport assets: Aerogreen’s environmental approach includes preservation of the infrastructure being cleaned. The 4035 is described as compatible with metals, runway lighting, pavement seals, and caulking compounds. Aerogreen does not make a general corrosion-prevention claim; rather, the product’s absence of caustics and its documented asset compatibility are intended to reduce unnecessary chemical aggressiveness when used properly. Aerogreen 4025 is designed to remove mold, mildew, and algae without removing existing airfield markings when used according to the product instructions. This can allow airports to clean and assess existing pavement markings before selectively repainting only areas that no longer meet applicable requirements. Lower-pressure and equipment-compatible application methods Aerogreen 4035 may be used with equipment many airports already own, including airport sweepers, brooms, applicator trucks, and water-blasting	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

		systems. Aerogreen's aviation materials describe chemical-assisted low-pressure water blasting as a method that can increase production, reduce equipment maintenance, and reduce potential damage to pavement and lighting systems. This is particularly relevant because independent runway-rubber-removal research identifies pavement grooves, aged pavement mixtures, aggregate fines, and joint sealants as vulnerable to damage when rubber removal is improperly performed. Runoff and spill-risk management: AeroGreen 4035 application instructions state that where runoff may enter open water, vacuum recovery and proper disposal may be required. Participating Entities remain responsible for evaluating drainage, containment, discharge permits, local environmental requirements, and site-specific disposal obligations before use. Reduced rework and maintenance frequency: Aerogreen 4025 is designed not only to remove mold, mildew, and algae but also to inhibit or delay regrowth. Aerogreen 4140 is likewise intended to remove embedded contaminants and help inhibit mold and mildew on concrete surfaces. Reduced recurrence may decrease the frequency of repeated cleaning, associated labor, equipment use, and operational disruption. Aviation testing and certifications Aerogreen's aviation brochure identifies product-related aviation testing or certifications including McDonnell Douglas CSD #1, Boeing D6-17487 Revisions P and R, AMS 14435A, AMS 1526C, and EPA CFR 796.3100. Aerogreen will apply each certification or test claim only to the product or formulation covered by the underlying documentation. Through this combination of biodegradable formulations, reduced reliance on caustics and solvents, compatibility with airport infrastructure, lower-pressure application options, and direct technical guidance, Aerogreen provides Participating Entities with practical tools to balance cleaning performance, worker safety, infrastructure preservation, and environmental responsibility.	
77	If applicable, describe how your firefighting agents and transition-related services help airports and other agencies move safely from legacy AFFF/AR-AFFF to fluorine-free alternatives.	Aerogreen is not proposing firefighting agents or AFFF/PFAS transition, remediation, cleanout, disposal, testing, engineering, or certification services.	*

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 78. **NOTICE**: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the "Bid Documents" section. Proposer must upload the redlined Master Agreement Template, in **Microsoft Word format** in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#	Offering?	Category	Qty	Unit of Measure	Estimated Low	Estimated High	Comment
82	○ Yes ◉ No	Marking materials (paint/beads/thermoplastic)					
83	○ Yes ◉ No	Deicers (potassium acetate, sodium formate)					
84	◉ Yes ○ No	Rubber removal agents		Gallon	$11,523.60	$13,828.32	Illustrative pricing assumes a typical purchase of three totes of Aerogreen 4035 Runway Rubber Remover. The low estimate is based on three 275-gallon totes, and the high estimate is based on three 330-gallon totes at the proposed Sourcewell not-to-exceed price. Freight is quoted separately and passed through without additional markup.
85	○ Yes ◉ No	Firefighting agents (foams, dry chemical, clean agents)					
86	○ Yes ◉ No	PFAS/AFFF transition					

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- Pricing - 2026 Aerogreen Sourcewell Price List (4).xlsx - Monday August 03, 2026 15:23:01
- Financial Strength and Stability - Aerogreen_Financial_Strength_and_Balance_Sheet_2026.pdf - Monday August 03, 2026 13:15:06
- Marketing Plan/Samples - Aerogreen_Marketing_Plan_and_Samples_RFP_080426.pdf - Monday August 03, 2026 14:07:11
- WMBE/MBE/SBE or Related Certificates - 2025 CVMSDC Certificate - Aerogreen Solutions, LLC - Certificate-153.pdf - Monday July 27, 2026 22:18:54
- Standard Transaction Document Samples - Sample_Invoice_Aerogreen.pdf - Monday July 27, 2026 22:16:18
- Requested Exceptions (optional)
- Upload Additional Document - AeroGreen Additional Documents.zip - Monday July 27, 2026 22:44:23

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Bob Patel, President, Aerogreen Solutions LLC

Docusign Envelope ID: 37F4AB37-74A4-8A4E-82E5-4DC0FAF16913

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_3_Airfield_Runway_Materials_Services_and_Related_Solutions_RFP_080426 Fri July 24 2026 12:26 PM	☑	2
Addendum_2_Airfield_Runway_Materials_Services_and_Related_Solutions_RFP_080426 Mon June 22 2026 11:30 AM	☑	1
Addendum_1_Airfield_Runway_Materials_Services_and_Related_Solutions_RFP_080426 Thu June 18 2026 07:51 AM	☑	1